

- Explain what you would do to gain respect as a new manager.
- Describe a time when understanding someone else's perspective helped you understand him/her better.
- Please describe a situation in which you worked with people from different background and how did you adapted.
- Please describe a situation in which you worked with someone who had different opinions than yours.
- Give examples of how you stay focused on your vision or the vision of your company?
- What do you know about the INSEAD MBA program?
- What do you think are the key elements for starting and running a successful business?
- What do you believe to be the 3 top values of a business/company?
- What are the 3 factors that you would like to incorporate in your company?
- How would INSEAD help you to achieve your career goals?
- What makes you can good candidate for the INSEAD MBA program?
- Tell us about an experience where you were significantly impacted by cultural diversity, in a positive or negative way.
- Tell us about an international encounter you had. what did you learn from it?
- Tell me about an experience living, travelling, studying or working abroad. What was this experience like for you?
- Tell us about a manager you looked up to – what were the qualities you liked?
- A colleague is asking you to help him/her to assess his/her future career options. How do you help him/her grow?
- How would you define success for your career?
- If you were a team leader and you had a worker who is constantly under-delivers – what would you do?
- Please explain why and how networking will help you in a start-up situation?
- If you had unlimited resources and funds – what company will you create?
- Tell me about a time when you had to speak with someone that had an accent or couldn't speak the same language as you. How did you adapt?
- What makes you a good candidate for INSEAD?
- Describe a time when you got a negative feedback from a supervisor/professor. How did it make you feel?
- What is a risk you have taken that backfired?
- What challenging goals have you set for yourself during your first year at INSEAD?
- How has your decision to work in corporate diversity positively or negatively impacted you?
- What does diversity mean to you?
- Describe a time when understanding someone's perspective helped you to understand them better?
- How would INSEAD MBA help you in your career objectives?
- What are you expecting to learn during your INSEAD MBA?
- How would you fight stereotypes in a work environment?
- You are starting a new project with team members coming from different cultures and educational background. How would you make them meet?

- What do you do when someone comes to you with a problem?
- What was the most interesting project you have worked on? Why was it interesting to you?
- How do you keep track of your vision? Or that of your company?
- Why INSEAD?
- How would you establish the foundations of your company?
- What is your management style?
- How did you build your international experience?
- What is diversity according to you?
- Describe one situation where you faced ethical dilemma? How did you resolve it? What factors did you consider while resolving it?
- What according to you is required to start and run a successful business?
- One project which interested you the most and why?
- If you could teach a class on any topic, what would it be and why?
- Tell me what you like most about INSEAD.
- Give me an example of how you convinced your other team members.
- Give me an example of how you were attracted by culture from other countries.
- What are 3 key successful factors to be an entrepreneur.
- If you had an extra hour every day, what would you do with it?
- What word describes you best and why?
- Tell us about the first job you ever had?
- What's the best book you have ever read and why?
- When you have a problem, whom do you approach for advice and why?
- What accomplishment are you really proud of?
- What's the best piece of advice you have ever received?
- If you could witness any event...past present or future-what would it be?
- Tell us about an organization or activity in which you have dedicated significant time. Why was it meaningful to you?
- What have anyone done good for you and how did you felt about it?
- Tell us about the most interesting place you've traveled to. What did you enjoy most about it.
- What invention during your lifetime has had the biggest impact on you and why?
- If money was not a concern, what would you do?
- What is the most meaningful thing anyone has done for you in your life?
- If you could live anywhere in the world, where would it be and why?
- What food do you like? Will you be able to eat that food everyday?
- How have you changed in the last 5 years?
- Whom do you respect most, and why?
- What is your favorite motto or quote, and why
- What risk have you taken and what did you learn?
- What impact do you have on your co-workers?
- Describe someone you know who lives a meaningful life and why
- Have you ever faced discrimination? How did you react?
- How do you keep track of your vision and the vision of your company
- Name 3 key factors why you picked INSEAD

- How do you keep abreast on the latest about INSEAD?
- Describe a time you had a culture shock?
- You are leading a group project with a team who have never met each other and are from diverse cultural/professional/educational backgrounds. What is your strategy for how to foster a collaborative environment?
- How do you stay focused on your company's vision?
- What skills do you think are necessary for an entrepreneur?
- What are some stereotypes about your culture and how do you feel about them?
- What do you do when someone comes to you with a problem?
- What's your understanding of the INSEAD's MBA programme you are applying to?
- Describe a time when understanding someone's culture helped you understand their perspective better
- What do you do when someone comes to you with a problem?
- What is your take on a meaningful life?
- Your new boss from a different culture is being offensive in the local culture. What will you do?
- Have you been criticized for a job you thought you did well? How did it make you feel?
- How would you approach your classmate who is having a hard time adjusting to a new culture?
- What are the challenging goals you have set for yourself during your year at INSEAD?
- How is the diversity situation in your current company?
- How meaningful should your career be to be considered successful?
- What will INSEAD give you that no other MBA program will?
- Describe a situation where your family/company has adopted something from a different culture and how has it impacted you (positive/negative).
- Why should INSEAD offer you admission?
- You are leading a group project with a team where a team member is not contributing. What will you do in the situation?
- How would your colleagues describe your leadership style? Give an example.
- What are the most important values and ethics that you demonstrate as a leader? Give me an example of this in practice?
- In one minute tell me how INSEAD fits into your career plan?
- What do you feel is the biggest challenge when dealing with people from another culture?
- Tell me about a time when you received criticism on a piece of work you feel you have done very well. How did the criticism make you feel?
- Tell me about a time when you had to deliver bad news. What was your strategy?
- Why do you stand out compared with other candidates?
- Tell me about a time you had an argument due to different culture. How did it make you feel?